



Dear members,

On Tuesday 1 October 2024 NOFOTA organises a seminar on Trading Rules.

Lectures are given by experts in the trade and legal professionals and supported by case studies. People who attend this seminar will learn about the **do's and don'ts** of contracting by Arnold Hoek (Amica). Matthijs Lautenslager (Agrioil) will teach about the **execution of a contract** and the differences between a **paper trade and a physical delivery**. Frank Salome (Van Traa Advocaten) will talk about **Trading practices in commodity trading**. And finally, Dorine ten Brink (Ploum, a Rotterdam Law Firm) will take us through the **NOFOTA Arbitration Rules and Dutch Arbitration Law**. The lectures will be alternated with small group **case studies**.

This seminar should be of interest to people directly or indirectly involved in the oils & fats industry in commercial, supply chain and execution/logistics roles.

The seminar is being held at VNAB knowledge and meeting centre, Boompjes 251, 3011 XZ Rotterdam.

Registration fee for this seminar, including lunch, drinks and reception, is € 200.- per person for members of NOFOTA and € 300.- per person for non-members (VAT is excluded). A NOFOTA Trading

Rules Book and The Centennial Book 'The eye of the storm' is included in the seminar fee.

To participate, please register via the green button below.

Programme

- 09.00 hrs. REGISTRATION AND COFFEE
- 09.30 hrs. Opening by Jan van Zuuren (Chair of the day) and a short introduction by Lucas Dorrestein (the President of NOFOTA)
- 09.45 hrs. Presentation by Arnold Hoek of AMICA (Do's and don'ts of contracting)
- 10.45 hrs. First case study in small groups
- 11.30 hrs. Presentation by Matthijs Lautenslager of Agrioil (The execution of a contract and the differences between paper trade and a physical delivery)
- 12.15 hrs. Second case study in small groups
- 13.00 hrs. LUNCH
- 14.00 hrs. Presentation by Frank Salome of Van Traa Advocaten (Trading practices in commodity trading)
- 14.10 hrs. Presentation by Dorine ten Brink of PLOUM (Arbitration Law and the NOFOTA Arbitration Rules and procedures)
- 15.00 hrs. Third case study in small groups
- 15.45 hrs. Evaluation of the case studies and panel discussion by the speakers
- 16.45 hrs. Closing by the Chair
- 16.50 hrs. DRINKS AND BITES

[Register here](#)



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